



Mid-Atlantic Control Systems, LLC
Providing Technology Design, Installation and Support Services

MD # 107-845 | VA # 11-3087

Capability Statement

We believe the best and most efficient results can be realized by aligning the people in Facilities, Security, and Communication System roles, with the convergence of technology applications, onto a single managed IP switching platform, with policies to operate as a single group, supporting an organization's desire to provide a safe and productive work environment.

Founded: 1993 (27 Years in Business)

FTE & PTE Staff: 45 – 75 depending on season

Company Dynamics:

- Privately Held Business
- Maryland LLC

Corporate Office:

219 Najoles Road, Millersville, MD 21108

Servicing

Maryland, Virginia, Washington D.C., West Virginia, Delaware, Pennsylvania (Will travel CONUS & OCONUS)

Offering:

Design & Engineering Services, Project Management, Project Logistic, Installation, System Maintenance, Training, Facility Operations Staffing, Security Operation Center Staffing, Armed Guard Staffing, Unarmed Guard Staffing

Verticals:

Contract Labor & Staffing
Commercial Base Build & Tenant Fit-out
Data Centers
Distance Learning
Education Institutions Pre-K – University
Federal, State & Local Government
Finance and Banking
Hospitality – Hotel & Restaurant
Law Firms
Mixed use Residential/Retail/Commercial
Multi-tenant Residential
Museums and Exhibits

Bondable: Yes

Insurance Limits:

WC	\$1,000,000
GL	\$3,000,000
E&O	\$2,000,000
Auto	\$1,000,000
Umbrella	\$5,000,000

References: Vendor and customer references available upon request.

Areas of Expertise

Design Services, Installation Services, Project Management, Project Logistics, System Maintenance, Training and Security Guard Force

- **Low Voltage Cabling – We provide Design, Installation & Termination services for the following types of cabling**
 - Category Cable Cat5/Cat6/Cat6A for data or voice
 - Control Cable
 - Specialty Cable
 - Fiber Optic Cable
 - Coax for TV, cable TV or satellite TV
 - Coax or LMR for various antennas or distribution systems
 - Video cable
 - Audio cable
 - Speaker cable
 - *Manufactures* – General Cable, Honeywell, Superior Essex, Belding, Southwire, Toshiba, Mohawk, Commscope, Corning, Hubbell, Optical Cable Corp, Panduit, Siemon.

- **Electrical Installation & Maintenance – We provide Design, Installation & Termination services for the most advanced niche areas of the electrical trade**
 - Branch Circuit Installation
 - Conduit
 - Equipment Installation
 - Fixture Installation
 - Photovoltaic Panels, Inverters
 - Generators – portable and automatic
 - UPS Battery Backup

- **Communication Systems – We provide Design, Installation & Maintenance for Analogue, Digital and IP based systems.**
 - Phone Systems – SIP, TDMA, POTS, Digital, Analogue
 - Digital Signage – Enterprise or Campus Networked, Standalone
 - Paging – Enterprise or Campus Networked, Building Overhead, Outdoor
 - Intercom – Entry, loading docks, Client service points
 - Network switching/routing – Stacked Enterprise or Campus Networked
 - Distributed Antenna Systems (DAS)
 - *Manufactures* – Zultys, Polycom, DoorKing, Aiphone, Bogan, Speco, Netgear, Cisco

- **Audio & Visual – We provide Design, Installation & Support services for your AV Infrastructure, Presentation and Collaboration Systems.**
 - A/V Control System Programming - AMX, Crestron, Extron
 - DSP Design & Configuration
 - Background Audio – Lounge, Waiting Areas, Lobby, Indoor or Outdoor
 - Presentation or Entertainment projection or display systems – Conference rooms, Lecture Halls, Theaters
 - Smart board systems
 - Stereo or surround sound systems for audio from DVD/VCR/PC/TV/IPODS
 - PA Systems - Conference rooms, Lecture Halls, Ballrooms, Auditoriums
 - Digital Signage Solutions – Emergency and Informational, Enterprise or Campus Networked, Standalone
 - Resource Management – Room Availability, Equipment Health or Status
 - Video Teleconferencing - Conference rooms, Distance Education
 - *Manufactures* – AMX, Crestron, Extron, BiAmp, ClearOne, SMART, RCF, JBL, Samsung, LG, Sony, Polycom

- **Access Control - We provide Design, Installation & Maintenance services for door or gate access, monitoring, reporting, and logging for compliance and record keeping purposes.**
 - Keycard, ID Card, Key fob, Smartphone Credential system
 - Door or Gate Access monitoring, reporting, and logging for record keeping and for compliance
 - Parking Control Access – Gate control, time tracking
 - Visitor Entry Intercom Callboxes
 - *Manufacturers* – TruPortal, DoorKing, Interlogix, Latch, Brivo

- **Video Surveillance - We provide Design, Installation & Maintenance services for advanced video monitoring, reporting, and logging for compliance and record keeping purposes.**
 - Installation and maintenance of all types- indoor, outdoor, megapixel, PTZ camera systems
 - Rule based video alerts and monitoring. Software monitors the video instead of a guard which is more accurate and does not require 24/7 staffing.
 - Video Analytics –functions such as counting activity within a space, heat mapping floor space, person detection
 - *Manufactures* – TruVision, Interlogix, HikVision, VideoIQ, Agentvi, Digital Watchdog

- **IT Systems – We provide services to design, install, configure and maintain information technology (IT) systems.**
 - Servers – Specify hardware, Install, Configure, Patch, Update and Manage
 - Application Server builds – File Servers, Exchange Servers, IIS, SQL, WordPress
 - Specialty Servers - Hotel PMS systems – Opera, Interface Servers, GDS, Call accounting

- **Life Safety - We provide Design, Installation & Maintenance services for Life Safety System Monitoring, Reporting, and Notification to log for compliance and record keeping purposes.**
 - Emergency Callboxes and Notification with 24/7 Monitoring and Dispatch Services
 - Fire Detection and Notification with 24/7 Monitoring and Dispatch Services
 - CO2 Detection and Notification with 24/7 Monitoring and Dispatch Services
 - Intrusion Detection and Notification with 24/7 Monitoring and Dispatch Services
 - Panic Alarm Notification with 24/7 Monitoring and Dispatch Services
 - Fire Alarm Notification with 24/7 Monitoring and Dispatch Services
 - *Manufactures* – Code Blue, Interlogix, Viking, Aiphone

- **Property Intrusion Detection and Notification - We provide Design, Installation & Maintenance services for Property Intrusion Detection and Notification Systems with 24/7 Monitoring and Reporting, to log for compliance and record keeping purposes.**
 - Installation and maintenance of all types of detection equipment
 - Motion detection
 - Door Position Sensors or Door contacts
 - Window Position Sensors or Window contacts
 - Policy based alerts and monitoring
 - Web control of the system and e-mail notifications
 - Central station monitoring
 - *Manufactures* – Code Blue, Interlogix, Viking, Aiphone

- **Remote Offsite Control - We provide Design, Configuration & Maintenance services for remote offsite control via webpage or App solutions.**
 - Lighting Control
 - Environmental HVAC control
 - Door or Gate Access
 - *Manufactures* – Alarm.com, Interlogix, Lutron, Crestron, AMX, Extron

- **Physical Security – Armed Guard and Unarmed Guard Services**
 - Onsite guard service (Front Desk Administration, Roving Patrols, Visitor and Contractor Escort)
 - Security operation center staffing (SOC)
 - Video Surveillance Monitoring and Reporting
 - Incident Report Documentation

- **Cyber Security – We provide Design and Installation services to create collaborative multi-layered security solutions for your information technology (IT) systems and networks.**
 - Firewalls – Specification, Installation, Configuration, Monitoring and Management Services
 - Intrusion Prevention & Detection Solutions
 - System Activity and Status Monitoring, Reporting, Notification and Logging for Business Intelligence, Performance,

Compliance and Access record keeping.

- *Manufactures* – Cisco, Centripetal, Sonicwall, Dell

➤ **24/7 Monitoring - We notify key stakeholders of dispatching of responders in the event of an emergency or non-emergency situation. Reporting to log activities for compliance and record keeping purposes. We use both single and multi-path solutions to offer you options for the hardening of your communication pathway to our monitoring centers. These can be IP, Cellular, 4G LTE, Landlines or Radio Frequency (RF).**

- Emergency Callboxes and Notification with 24/7 Monitoring and Dispatch Services
- Fire Detection and Notification with 24/7 Monitoring and Dispatch Services
- CO2 Detection and Notification with 24/7 Monitoring and Dispatch Services
- Intrusion Detection and Notification with 24/7 Monitoring and Dispatch Services
- Panic Alarm Notification with 24/7 Monitoring and Dispatch Services
- Fire Alarm Notification with 24/7 Monitoring and Dispatch Services
- Low Temperature Notification with 24/7 Monitoring and Dispatch Services
- High Temperature Notification with 24/7 Monitoring and Dispatch Services
- Low Pressure Notification with 24/7 Monitoring and Dispatch Services
- High Pressure Notification with 24/7 Monitoring and Dispatch Services
- Water Detection Notification with 24/7 Monitoring and Dispatch Services
- Removal of objects from a specific Geo-Fenced area and Notification with 24/7 Monitoring and Dispatch Services

Below is a list of Major Projects that we were either the Prime Contractor or contractor for the Prime Contractor listed by Government Agency (Local, State and Federal) Corporations, Associations, Non-Profits, Houses of Worship, Finance and Banking, Law firms, Educational and Museums and Exhibits

Project Name	Type
Corporations, Associations	
American Chemical Society	Corporations and Associations
American Foreign Service Association	Corporations and Associations
Aramark	Corporations and Associations
Balfour Beatty Construction	Corporations and Associations
Bipartisan Party Council	Corporations and Associations
Blue Cross Blue Shield	Corporations and Associations
Boeing	Corporations and Associations
Bozzuto Development	Corporations and Associations
Carnegie Hall	Corporations and Associations
Case Foundation	Corporations and Associations
Clarion	Corporations and Associations
Clarke Construction	Corporations and Associations
Comcast Government Services	Corporations and Associations
Core Technologies	Corporations and Associations
Daly Computers	Corporations and Associations
Defenders of Wildlife	Corporations and Associations
Direct TV Headquarters - Rockefeller Center	Corporations and Associations
Donahoe Construction	Corporations and Associations
Enterprise Car	Corporations and Associations
Envision Automation	Corporations and Associations
ePlus	Corporations and Associations
Equinox	Corporations and Associations
Flrst Street Apartments - DC Navy Yard	Corporations and Associations
Five Guys Corporate Office	Corporations and Associations
Gannett Publishing	Corporations and Associations
General Dynamics	Corporations and Associations
General Electric	Corporations and Associations
Gilbane Building Co	Corporations and Associations
Harkins Builders	Corporations and Associations
Hitt Contracting	Corporations and Associations
HS Solutions	Corporations and Associations
ICF International	Corporations and Associations
Iron Bow Technologies	Corporations and Associations
James G. Davis Construction	Corporations and Associations
JMA Solutions	Corporations and Associations
Kaboom	Corporations and Associations
Kaiser Permanente	Corporations and Associations
KLC Network Services	Corporations and Associations
Kulicke & Soffa	Corporations and Associations
Lockheed Martin	Corporations and Associations
Lockheed Martin (Skunk Works)	Corporations and Associations
Major League Soccer	Corporations and Associations
McCormick Spices	Corporations and Associations
Microsoft (Multi Site)	Corporations and Associations
National Association of Manufacturing	Corporations and Associations
NFL Headquarters	Corporations and Associations
Northrop Grumman	Corporations and Associations

Polycom	Corporations and Associations
ProTelecom	Corporations and Associations
QinetiQ	Corporations and Associations
Raytheon	Corporations and Associations
Scitor	Corporations and Associations
Symetrix	Corporations and Associations
TechAmerica	Corporations and Associations
The Case Foundation	Corporations and Associations
The Gates Foundation	Corporations and Associations
The United Nations Foundation	Corporations and Associations
T-Rex Solutions	Corporations and Associations
Tri Delta	Corporations and Associations
Ultra Electronics, 3eTI	Corporations and Associations
Virginia Farm Bureau	Corporations and Associations
Vision Technologies	Corporations and Associations
WCS Construction	Corporations and Associations
Whiting-Turner Construction	Corporations and Associations

Court Rooms

Camp Springs Courts	Court Rooms
City of Alexandria Courts	Court Rooms
US Bankruptcy Court	Court Rooms
US District Court - Baltimore	Court Rooms
US District Court - Greenbelt, MD	Court Rooms
Washington DC Courts	Court Rooms

Schools and Universities

American University	Educational Institutions
Archbishop Spalding High School	Educational Institutions
Catholic University	Educational Institutions
Chicago School of Professional Psychology	Educational Institutions
Community College of Baltimore County	Educational Institutions
Episcopal High School	Educational Institutions
Gaithersburg High School	Educational Institutions
Gallaudet University	Educational Institutions
Georgetown University	Educational Institutions
Georgia Tech	Educational Institutions
GMU Northwest Housing VIII-A	Educational Institutions
GMU Northwest Housing VIII-B	Educational Institutions
GMU Shenandoah Dining Renovation	Educational Institutions
GMU The Mason Inn Conference Center & Hotel	Educational Institutions
Harvard University	Educational Institutions
Indian Creek School	Educational Institutions
Johns Hopkins University	Educational Institutions
Mater Dei High School	Educational Institutions
Mount Saint Joseph High School	Educational Institutions
Mount St. Mary's University	Educational Institutions
Mt. Aloysius College	Educational Institutions
National College	Educational Institutions
National Presbyterian School	Educational Institutions
National Episcopal School	Educational Institutions
Old Dominion University	Educational Institutions
Paul D. Camp Community College	Educational Institutions
Piedmont Virginia Community College, Science Building	Educational Institutions
St. Mary's College of Maryland	Educational Institutions
The George School	Educational Institutions

The George Washington University
University of Maryland Medical
University of Maryland, Baltimore County
University of Maryland, Smith School of Business
University of Pennsylvania
University of Virginia
Villanova University
Virginia Commonwealth University, School of Pharmacy
William & Mary
Winthrop University Medical

Finance and Banking

Any Bill
Chesapeake Partners
Clarion Partners
CohnReznick
Farmer Mac
Federal Reserve Board
Hartford Mutual
IMF
Investment Company Institute (ICI)
Legg Mason
Mortgage Bankers Association
Old Line Bank
PHH Corporation
PNC Bank
Promontory Financial Group
Webster Bank
Wells Fargo

Government Agencies (Local, State and Federal)

Defense Threat Reduction Agency (DTRA)
Democratic National Committee (DNC)
Department of Defense
Department of Justice
Department of Labor
Department of Veterans Affairs
DLA Ft. Belvoir
Drug Enforcement Agency (DEA)
Fannie Mae
FDIC
Federal Aviation Administration (FAA)
Federal Emergency Management Agency (FEMA)
Federal Reserve
Food and Drug Administration (FDA)
Health & Human Services (HHS)
Joint Chiefs of Staff Conference Room (Pentagon)
Lackland AFB
Library of Congress
Maryland Transit Administration (MTA)
Washington Airport Authority Emergency Operation Center (Reagan Airport)
National Institute of Health (NIH)
National Oceanic and Atmospheric Administration
National Security Agency (NSA)
Patuxent Naval Air Station
Republican National Committee (RNC)

Educational Institutions
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Goulston & Storrs	Law firms
Greenberg Traurig	Law firms
Kilpatrick Stockton LLP	Law firms
Kulicke and Soffa Industries, Inc.	Law firms
Pepper Hamilton LLP	Law firms
Ropes & Gray LLP	Law firms
Sedgwick LLP	Law firms
Sidley Austin LLP	Law firms
Step toe & Johnson LLP	Law firms

Multifamily

930 Rose at Pike & Rose	Multifamily
Annapolis Junction The Residences	Multifamily
Avery Park - Production Homes	Multifamily
Belmont Bay Condominiums III	Multifamily
Belmont Bay Condominiums I	Multifamily
Belmont Bay Condominiums II	Multifamily
Belmont Bay Condominiums VII	Multifamily
Belmont Bay Condominiums VIII	Multifamily
Chelsea West Apartments	Multifamily
Commons on Williams Square	Multifamily
Cramer Ridge - Production Homes	Multifamily
Crandall Run - Production Homes	Multifamily
Darbybrook - Production Homes	Multifamily
Deerfield Village - Production Homes	Multifamily
Dunn Loring Crossing - Production Homes	Multifamily
Eclipse at Center Park	Multifamily
Gateway Grand Condominiums	Multifamily
Goose Creek Bend - Production Homes	Multifamily
Grosvenor - Central	Multifamily
Grosvenor - F1rst Residence	Multifamily
Guilford Rd - DRC/SEA	Multifamily
Howard County Non-Profit Center	Multifamily
JBG 1221 Van	Multifamily
Kelley Farm - Production Homes	Multifamily
Mason Run - Production Homes	Multifamily
Massachusetts Court Apartments	Multifamily
Melody Landing - Production Homes	Multifamily
Morris Farms - Production Homes	Multifamily
Mount Saint Joseph's High School	Multifamily
Pallas Apartments at Pike & Rose	Multifamily
Penderbrook Square Condominiums	Multifamily
PerSei at Pike & Rose Apartments	Multifamily
Pikewood Apartments	Multifamily
Residences at Moorefield Station	Multifamily
Rokeby Farm - Production Homes	Multifamily
Rollingwood Apartments	Multifamily
Saranac - Production Homes	Multifamily
Shirlington Village Condominiums	Multifamily
Snowden Bridge - Production Homes	Multifamily
The Berkleigh at Greenleigh	Multifamily
The Crest at Congressional Plaza Apartments	Multifamily
The Henri at Pike & Rose	Multifamily
The Louie - 14th & U Street	Multifamily
The McIntyre 16th St NW	Multifamily

The Residences at Springfield Station Apartments	Multifamily
Turkish American Community Center	Multifamily
ViaSat	Multifamily
Village of Waxpool - Production Homes	Multifamily
Villas at Countryside	Multifamily
Woodstream - Production Homes	Multifamily

Museums and Exhibits

Discovering the Civil War exhibit at the National Archives	Museums and Exhibits
Franklin Court Museum	Museums and Exhibits
National Air and Space Museum - Smithsonian Institution	Museums and Exhibits
Smithsonian Institute - Udvar-Hazy Air and Space Museum	Museums and Exhibits

Non Profit Organizations

Annie E. Casey Foundation	Non Profit Organizations
CASE Foundation	Non Profit Organizations
Defenders of Wildlife	Non Profit Organizations
Enterprise Foundation	Non Profit Organizations
FINCA International	Non Profit Organizations
Radio Technical Commission for Aeronautics	Non Profit Organizations
The Leola Dorsey Community Resource Center	Non Profit Organizations

Pharmaceutical

Astra Zeneca	Pharmaceutical
Bayer	Pharmaceutical
Jazz Pharmaceutical	Pharmaceutical
Otsuka Pharmaceutical	Pharmaceutical
Shire Pharmaceutical	Pharmaceutical
US Pharmacopeia	Pharmaceutical

Religious/Places of Worship

Baptist Joint Committee	Religious/Places of Worship
Bethel World Church	Religious/Places of Worship
Covenant Baptist Church	Religious/Places of Worship
McLean Bible Church	Religious/Places of Worship
Temple Micah	Religious/Places of Worship
Turkish American Community Center	Religious/Places of Worship